

Buy to Let Mortgages

9 January 2019

For Intermediary use only



saffronforintermediaries.co.uk



WHAT'S SPECIAL ABOUT SAFFRON FOR INTERMEDIARIES

You probably have two types of applications on your desk. There's the big pile - the straightforward ones. They're simple because they fit the criteria demanded by most lenders. Then there's the little pile. The ones where the applicant has unusual circumstances or the property is out-of-the-ordinary. The expats and landlords looking to refurbish a property before letting it out. These are the tough ones. So make them simple. Call Saffron first. We are experts in specialist mortgages with a more flexible approach to many other lenders that's based on people, not products. Our underwriters examine every application. They work harder, delve deeper and may even ask you a few more questions. Sure, this may take a little more time but it's good news for you. Because we're often able to say the one word your customers want to hear most: **Yes**

We can also help borrowers facing everyday situations such as landlords looking to remortgage an existing property or purchase a new property to let out.

If one of our existing mortgages doesn't quite fit, then we may be able to tailor a mortgage to suit their precise needs.

**For cases already in progress please call
The Mortgage team on: 01799 582966**



FOR NEW ENQUIRIES CALL

Your dedicated **Business Development Manager**
as listed on saffronforintermediaries.co.uk/



Gemma Reynolds
Business Development Manager
Tel: 01799 582925
e-mail: gemma.reynolds@saffronbs.co.uk



Katie Sharpe
Business Development Manager
Tel: 01799 582923
e-mail: katie.sharpe@saffronbs.co.uk



Holly Andrews
Business Development Manager
Tel: 01799 582885
e-mail: holly.andrews@saffronbs.co.uk



EXPAT BUY TO LET



For UK nationals resident abroad who wish to purchase or re-mortgage a property in the UK. There is no limit on the level of borrowing with other lenders. This product is available to First Time Buyers. Regulated buy to let accepted.

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
3.64% (SVR-2%)	3 Years	SVR	2.50%		55%
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	3% for three years	5.5%	0.35%	DR0642

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
3.94% (SVR-1.7%)	3 Years	SVR	2.50%		75%
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	3% for three years	5.6%	0.35%	DR0507

Product Criteria

- Rental cover 140% of either pay rate + 2% or 5.5%, whichever is higher
 - Rental Cover on debt for debt re-mortgage cases 125% of pay rate
 - Fees can be added to the loan for debt for debt remortgages
 - Property must be let on an AST
 - Rental assessment is based on occupation by 1 family on an unfurnished let
 - No HMOs or Limited Companies
 - Maximum Portfolio with Saffron of £1.5m (no external exposure limit)
 - The applicant must have no adverse credit history in the past 3 years
 - Interest only or repayment
- We will condition the offer for nomination of a UK solicitor with a minimum of 2 partners who will act for the applicant, on whom the Society can serve notice in the event of default
 - Maximum loan size £1,000,000. Loans over this are priced on a bespoke basis and have restricted LTV's
 - For portfolio landlords the maximum LTV INCLUDING fees is 75%"
 - Regulated buy to let accepted from non-EEA countries - At some point, either now or in the future, you or an immediate family member will occupy the premises or be a tenant.
(The definition of an immediate family member includes: parents, grandparents, child, grandchild, brother or sister.)
- * Overpayments of up to 10% per annum are allowed without penalty**

At any time during the life of the mortgage, the applied rate will not go below a floor of 2.00%. Rates are variable unless stated.

EXPAT BUY TO LET - FIXED



For UK Nationals currently living outside the UK, who wish to purchase or re-mortgage a property. There is no limit on the level of borrowing with other lenders. This product is available to First Time Buyers. Regulated buy to let accepted.

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
3.97% (Fixed)	Fixed to 31.08.2024	SVR	2.50%		55%
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	3% for five years	5.3%	0.35%	DR0662

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
4.47% (Fixed)	Fixed to 31.08.2024	SVR	2.50%		75%
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	3% for five years	5.5%	0.35%	DR0663

Product Criteria

- Rental Cover 140% of pay rate
- Rental Cover on debt for debt re-mortgage cases 125% of pay rate
- Property must be let on an AST
- Rental assessment is based on occupation by 1 family on an unfurnished let
- No HMOs or Limited Companies
- Maximum Portfolio with Saffron of £1.5m (no external exposure limit)
- The applicant must have no adverse credit history in the past 3 years
- Must hold a UK bank account and mortgage direct debits must be paid from this account
- Interest only or repayment
- We will condition the offer for nomination of a UK solicitor with a minimum of 2 partners who will act for the applicant, on whom the Society can serve notice in the event of default
- Maximum loan size £1,000,000. Loans over this are priced on a bespoke basis and have restricted LTV's
- Minimum term for this product must equal or exceed that of the fixed rate period
- For portfolio landlords the maximum LTV INCLUDING fees is 75%
- Regulated buy to let accepted from non-EEA countries - At some point, either now or in the future, you or an immediate family member will occupy the premises or be a tenant.

(The definition of an immediate family member includes: parents, grandparents, child, grandchild, brother or sister.)

*** Overpayments of up to 10% per annum are allowed without penalty**

The interest rate charged will not fall below 2.00% (the minimum interest rate) at any point during the mortgage.

BUY TO LET



For existing landlords to purchase or re-mortgage a property. There is no limit on the level of borrowing with other lenders. Regulated buy to let accepted.

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
2.74% (SVR-2.9%)	2 Years	SVR	2.00%		75%
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	2% for two years	5.5%	0.35%	DR0501

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
3.07% (Fixed)	Fixed to 30.06.2024	SVR	2.00%		75%
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	3% for five years	5.0%	0.35%	DR0654

Product Criteria

- Variable Rates: Rental cover 140% of either pay rate + 2% or 5.5%, whichever is higher
 - 5 Year Fixed Rates: Rental Cover 140% of pay rate
 - Rental Cover on debt for debt re-mortgage cases 125% of pay rate
 - Fees can be added to the loan for debt for debt remortgages
 - Product only available to homeowners
 - Property must be let on an AST
 - Rental assessment is based on occupation by 1 family on an unfurnished let
 - No HMOs or Limited Companies
 - Maximum Portfolio with Saffron of £1.5m (no external exposure limit)
 - Interest only or repayment
 - Maximum loan size £1,000,000. Loans over this are priced on a bespoke basis and have restricted LTV's
 - For portfolio landlords the maximum LTV INCLUDING fees is 75%
 - Regulated buy to let accepted - At some point, either now or in the future, you or an immediate family member will occupy the premises or be a tenant.
(The definition of an immediate family member includes: parents, grandparents, child, grandchild, brother or sister.)
- * Overpayments of up to 10% per annum are allowed without penalty**

The interest rate charged will not fall below 2.00% (the minimum interest rate) at any point during the mortgage.

BUY TO LET LIGHT REFURBISHMENT

For existing landlords who wish to purchase or re-mortgage a property that requires a level of light refurbishment before renting the property. There is no limit on the level of borrowing with other lenders. Regulated buy to let accepted.

Initial Rate	Product Term	Revert Rate	Arrangement Fee		LTV
5.24% (SVR-0.40%)	3 Years	SVR	2.00%		75% maximum of the end value
Purpose	Portable	ERC	APRC	Procuration Fee	SBS Code
Purchase & Remortgage	Yes	3.00% for the first year	5.9%	0.35%	DR0297

Product Criteria

- If the amount of lending required is the maximum percentage of end value, state this clearly on application form
- Rental Cover 140% of pay rate stressed at + 2%
- Rental Cover on debt for debt re-mortgage cases 125% of pay rate
- Fees can be added to the loan for debt for debt remortgages
- Evidence of savings to support 3 months mortgage payments whilst refurbishment works undertaken
- Work must be completed within 3 months of completion and prior to letting out
- Additional funds released after a satisfactory re-inspection and confirmation of improved end value and rental income
- Product only available to homeowners
- Property must be let on an AST
- Rental assessment is based on occupation by 1 family on an unfurnished let
- No HMOs or Limited Companies
- LTV not to exceed figure stated at any stage
- Maximum Portfolio with Saffron of £1.5m (no external exposure limit)
- Interest only or repayment
- Maximum loan size £1,000,000. Loans over this are priced on a bespoke basis and have restricted LTV's
- For portfolio landlords the maximum LTV INCLUDING fees is 75%
- Regulated buy to let accepted - At some point, either now or in the future, you or an immediate family member will occupy the premises or be a tenant.

(The definition of an immediate family member includes: parents, grandparents, child, grandchild, brother or sister.)

At any time during the life of the mortgage, the applied rate will not go below a floor of 3.00%. Rates are variable unless stated.